

2012-2013 BUDGET



CITY OF FRONTENAC

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Presented to the Board of Aldermen and Ways and
Means Committee May 8, 2012
by Julie O'Guinn, Finance Officer

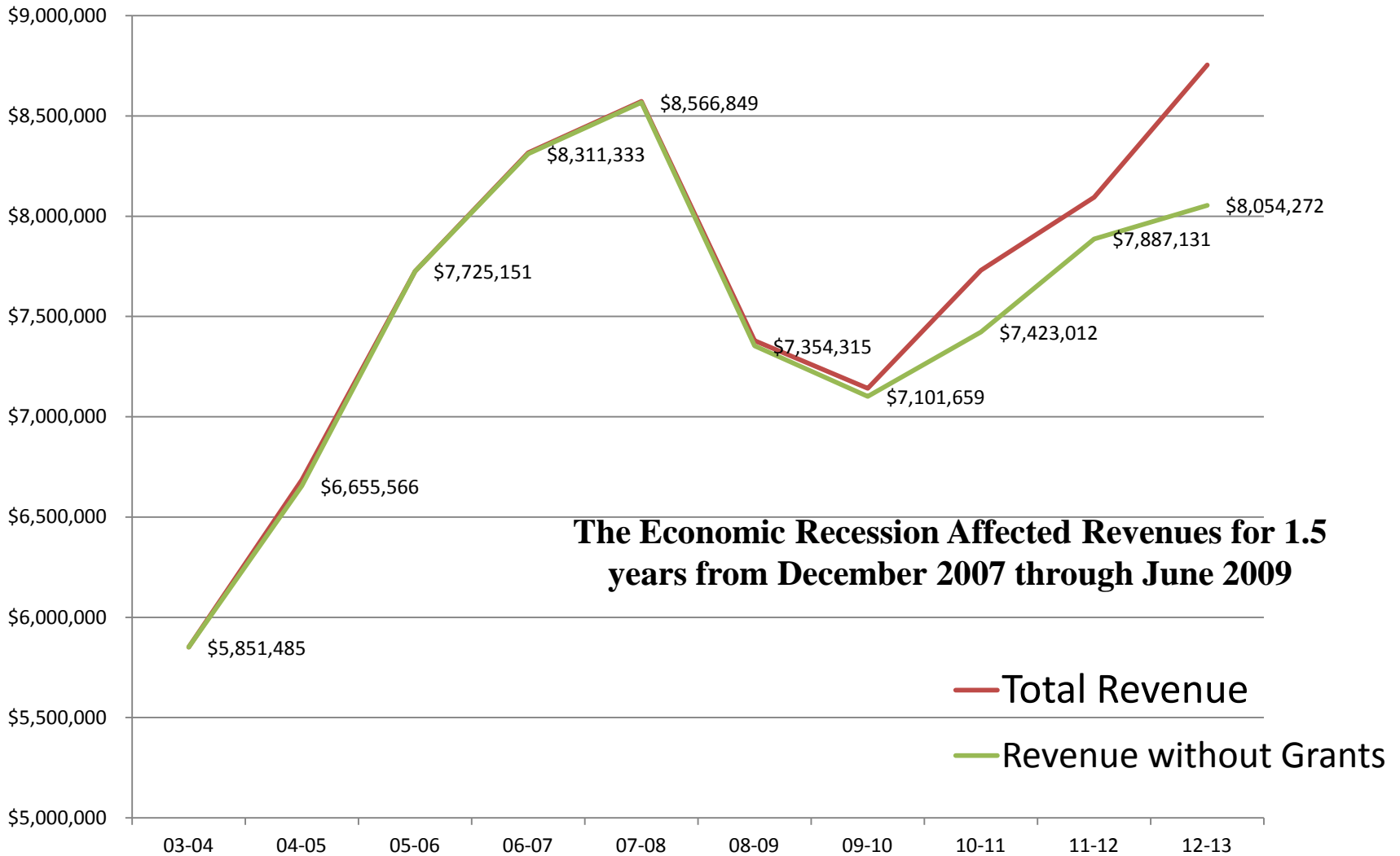
REVENUES

- Revenues as a whole increase by 8%
- Grants total \$700,900 of budget
- Revenues as a whole without Grants increase by 2%
- Although future economic conditions remain somewhat uncertain, the local economy had strong growth in 2011 of 3.2% CPI.
- 3.2% was utilized throughout projections as a reference point and growth indicator for next year.

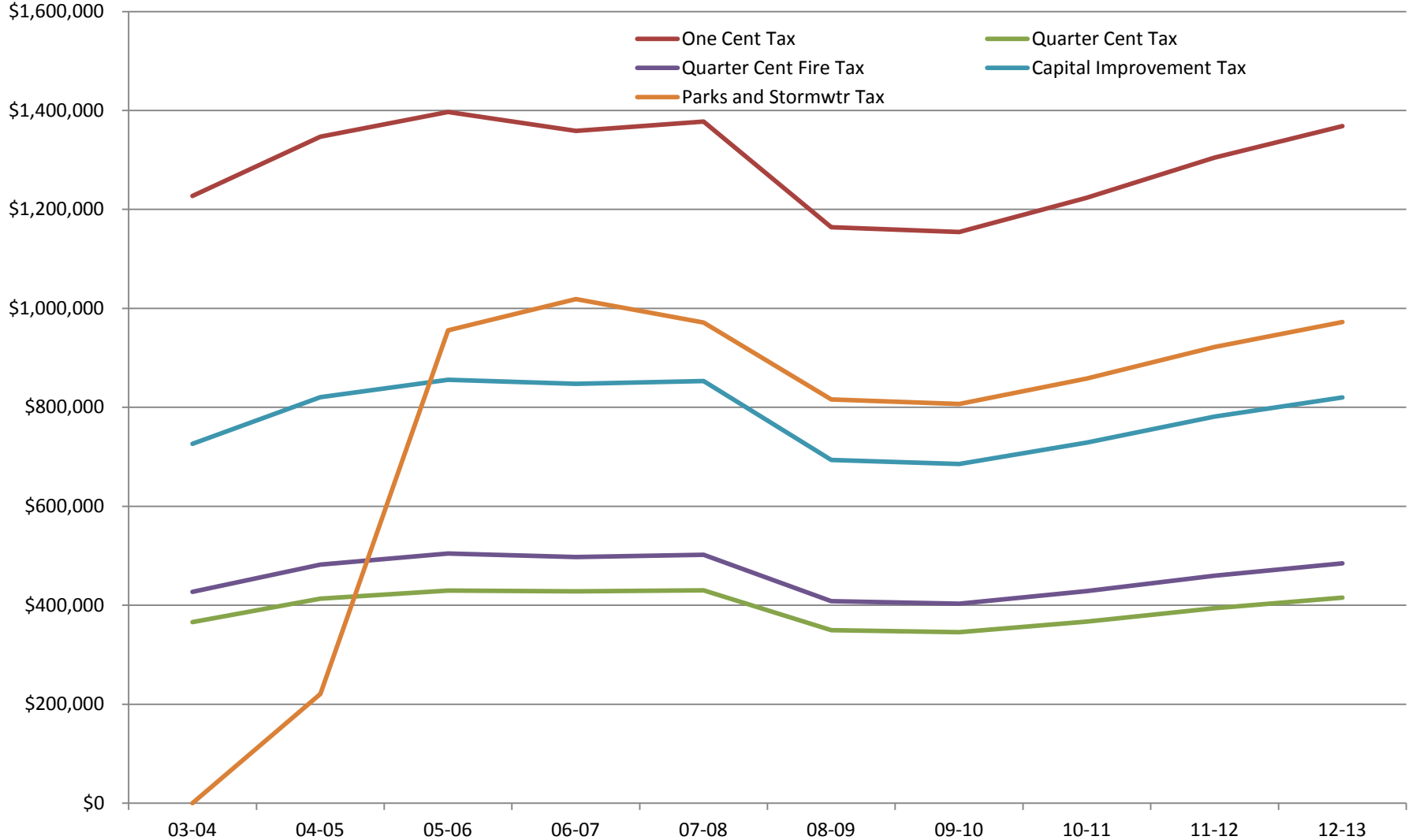
Additional Revenue Information

- \$543,000 Grant for the Geyer Bridge Rebuild
- \$119,800 Grant for Huntleigh Downs, Vouga and High Meadow
- \$37,800 Stormwater Grant obtained by Missouri Botanical Garden
- 1.7% Overall increase in Revenue for – Police and Fire
- 4% Increase for Business License and PILOTs
- No Increase for Ambulance Revenue based on number of Transports (263 transports at \$469 each)
- Decreased projection for Court Revenue

REVENUES - WITH AND WITHOUT GRANTS

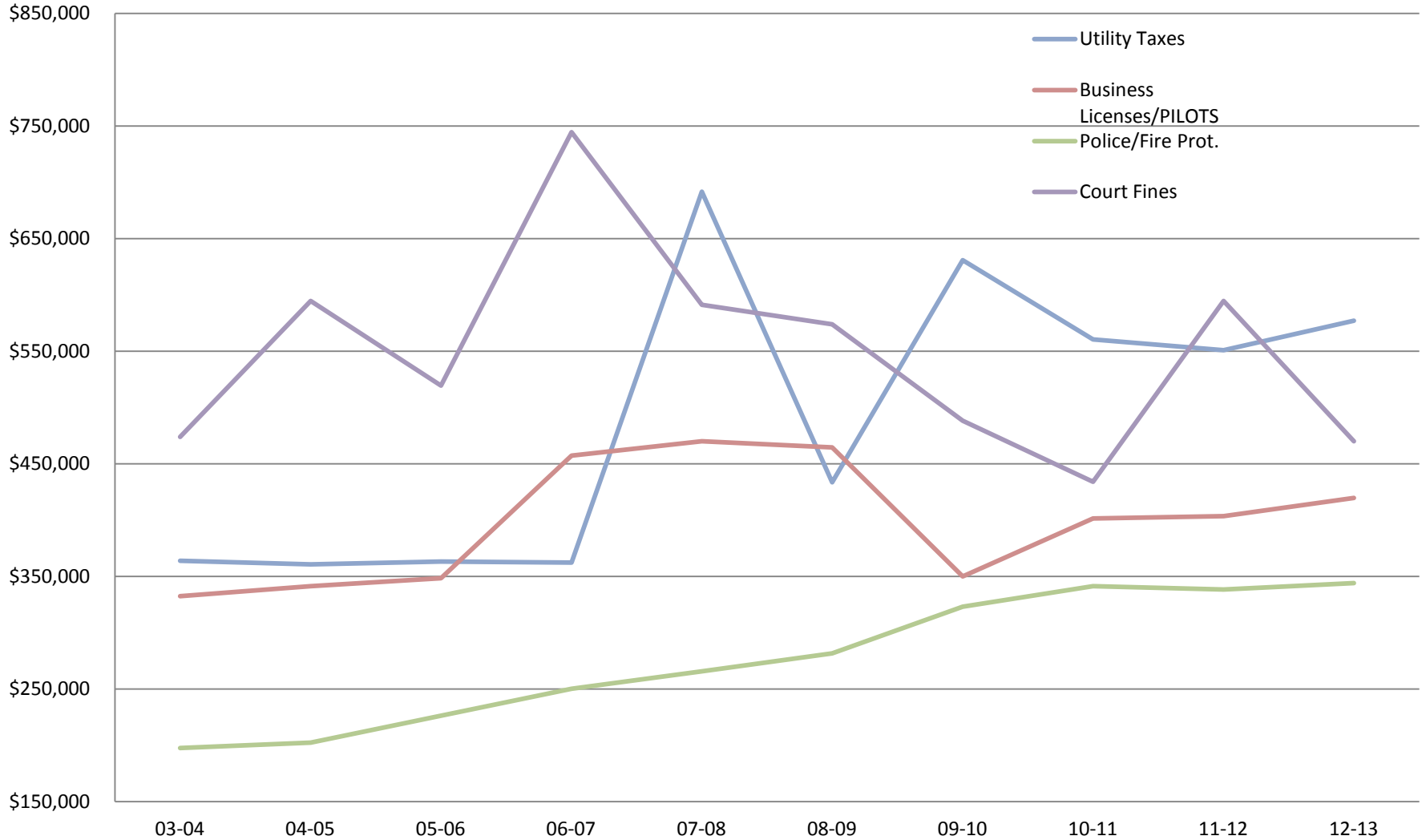


	TAX REVENUE HISTORY									
	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Actual	Estimate	New Budget
	03-04	04-05	05-06	06-07	07-08	08-09	09-10	10-11	11-12	12-13
One Cent Tax	\$1,227,123	\$1,346,798	\$1,396,883	\$1,358,791	\$1,377,394	\$1,163,825	\$1,154,463	\$1,223,837	\$1,304,522	\$1,368,603
Quarter Cent Tax	\$366,043	\$413,272	\$429,765	\$428,352	\$430,152	\$349,618	\$345,470	\$367,072	\$393,887	\$415,444
Quarter Cent Fire Tax	\$427,155	\$482,290	\$504,432	\$497,646	\$501,891	\$408,153	\$403,372	\$428,965	\$459,726	\$484,854
Capital Improvement Tax	\$726,173	\$820,620	\$855,919	\$847,644	\$853,218	\$693,861	\$685,749	\$729,106	\$781,499	\$820,307
Parks and Stormwtr Tax	\$0	\$220,575	\$955,392	\$1,019,076	\$971,199	\$816,251	\$806,844	\$858,161	\$922,251	\$972,596
Total Sales Tax	\$3,686,201	\$4,267,190	\$5,176,214	\$5,223,383	\$5,261,481	\$4,571,358	\$4,529,945	\$4,774,220	\$5,046,885	\$5,282,805
Percent Growth		15.76%	21.30%	0.91%	0.73%	-13.12%	-0.91%	5.39%	5.71%	4.67%



OTHER MAJOR REVENUES

	Actual 03-04	Actual 04-05	Actual 05-06	Actual 06-07	Actual 07-08	Actual 08-09	Actual 09-10	Actual 10-11	Estimate 11-12	New Budget 12-13
Utility Taxes	\$363,988	\$360,696	\$363,278	\$362,307	\$691,540	\$433,606	\$630,892	\$560,377	\$550,821	\$576,955
Business Licenses/PILOTS	\$332,541	\$341,346	\$348,349	\$457,194	\$470,027	\$464,525	\$349,965	\$401,524	\$403,494	\$419,634
Police/Fire Prot.	\$197,577	\$202,482	\$226,405	\$250,358	\$265,679	\$281,648	\$323,157	\$341,375	\$338,470	\$344,140
Court Fines	\$473,927	\$594,624	\$519,516	\$744,406	\$591,223	\$573,872	\$488,286	\$434,050	\$594,653	\$470,000
Sub Total RevenuesTotal	\$1,368,033	\$1,499,148	\$1,457,548	\$1,814,265	\$2,018,469	\$1,753,651	\$1,792,301	\$1,737,326	\$1,887,438	\$1,810,729
		9.58%	-2.77%	24.47%	11.26%	-13.12%	2.20%	-3.07%	8.64%	-4.06%



EXPENSE BUDGETS

Overall City Expenses grow by 10%

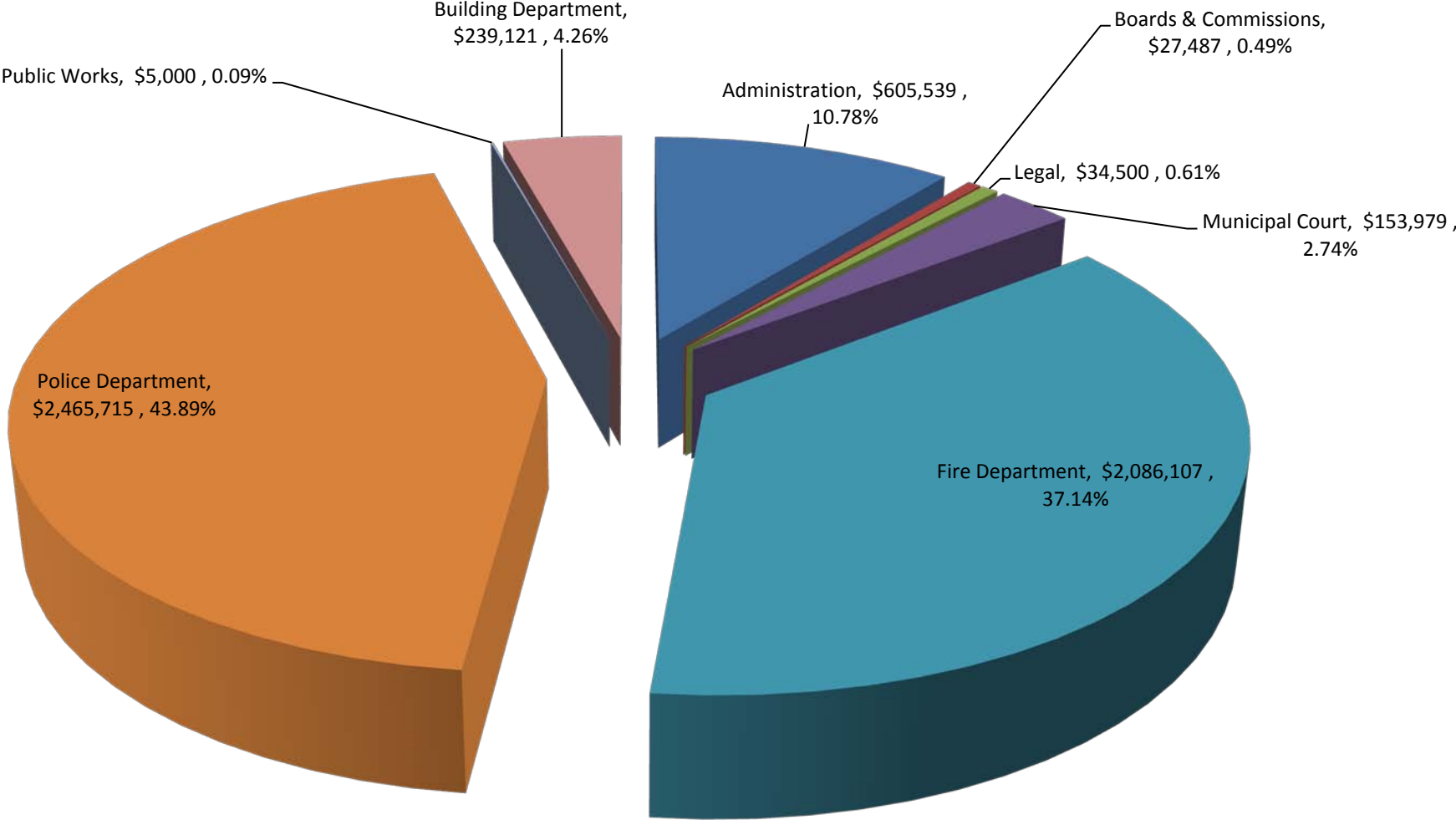
General Fund Expenses increase by

4.5% and cover operational and

Personnel expenses for all departments

Except Public Works department.

GENERAL FUND EXPENSES 2012-2013



- Capital Fund Expenses grow by 31% with Geyer Bridge rebuild of \$582,000
- Capital Fund Expenses without Geyer Bridge are lower by 1.4%

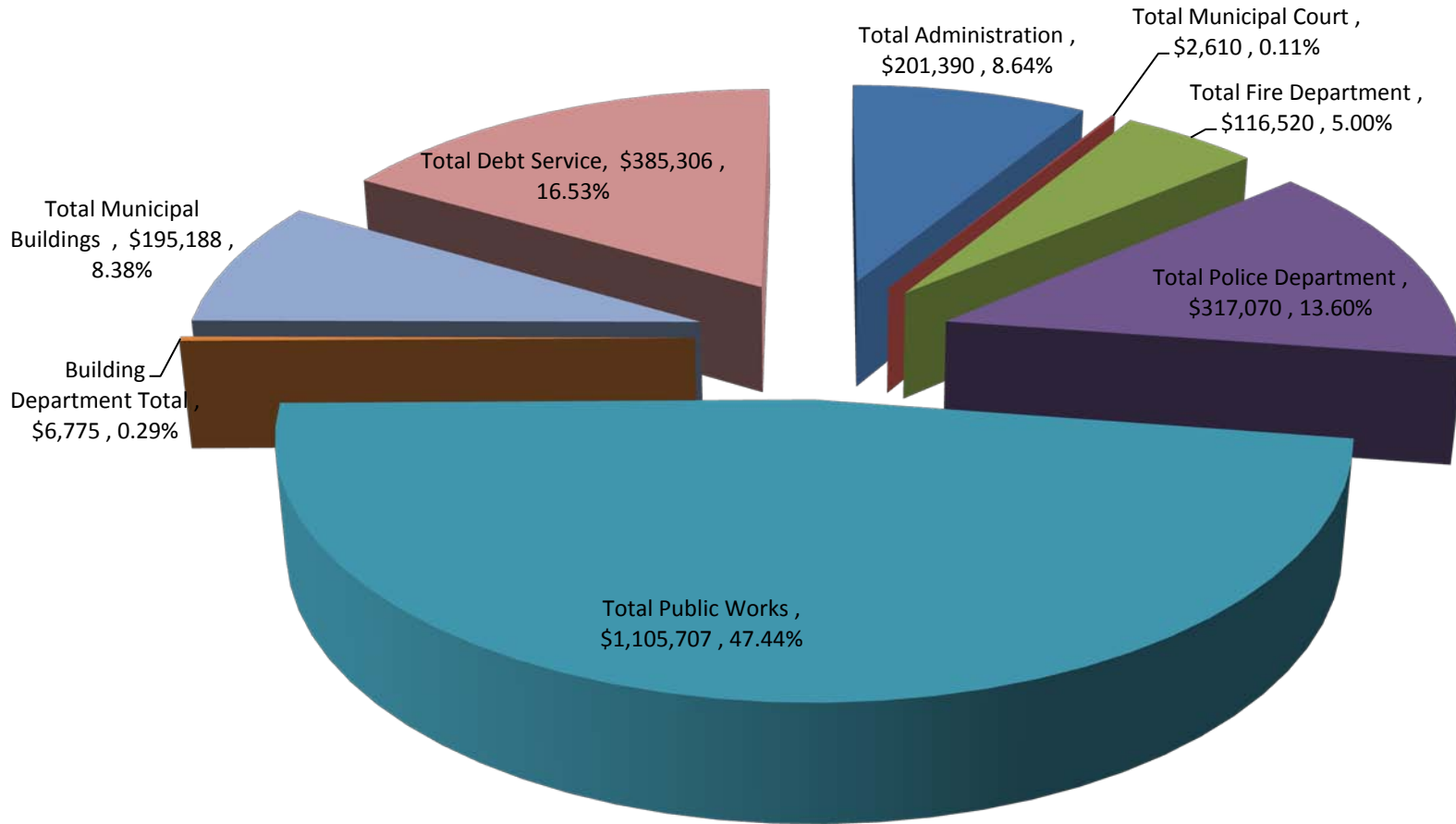
CAPITAL PURCHASE ITEMS

Account for 45% of the current year Capital Budget.

Larger Items:

- ***AUTOMATIC DEFIBRILLATORS FOR POLICE VEHICLES***
- ***10-YEAR FIRE HOSE REPLACEMENT***
- ***THERMAL IMAGING CAMERA***
- ***5 POLICE PATROL VEHICLES***
- ***2 POLICE COMMAND VEHICLES***
- ***PHYSICAL EVIDENCE SOFTWARE***
- ***SPOEDE BRIDGE ENGINEERING AND REPAIR***
- ***GEYER BRIDGE REBUILD***
- ***BOBCAT REPLACEMENT***
- ***CONWAY SIDEWALKS (GRANT)***

2012-13 CAPITAL EXPENSE BUDGET



Parks and Stormwater

Expenses Increase by 5.3% - and include \$304,000 for Engineering and \$789,000 for Construction of City Projects

Construction is scheduled for Huntleigh, Blue Springs and High Meadow storm projects

PERSONNEL EXPENDITURES

The Ways and Means Subcommittee did a thorough review of our Personnel Costs and recommended a 2.5% Salary Increase and step increases.

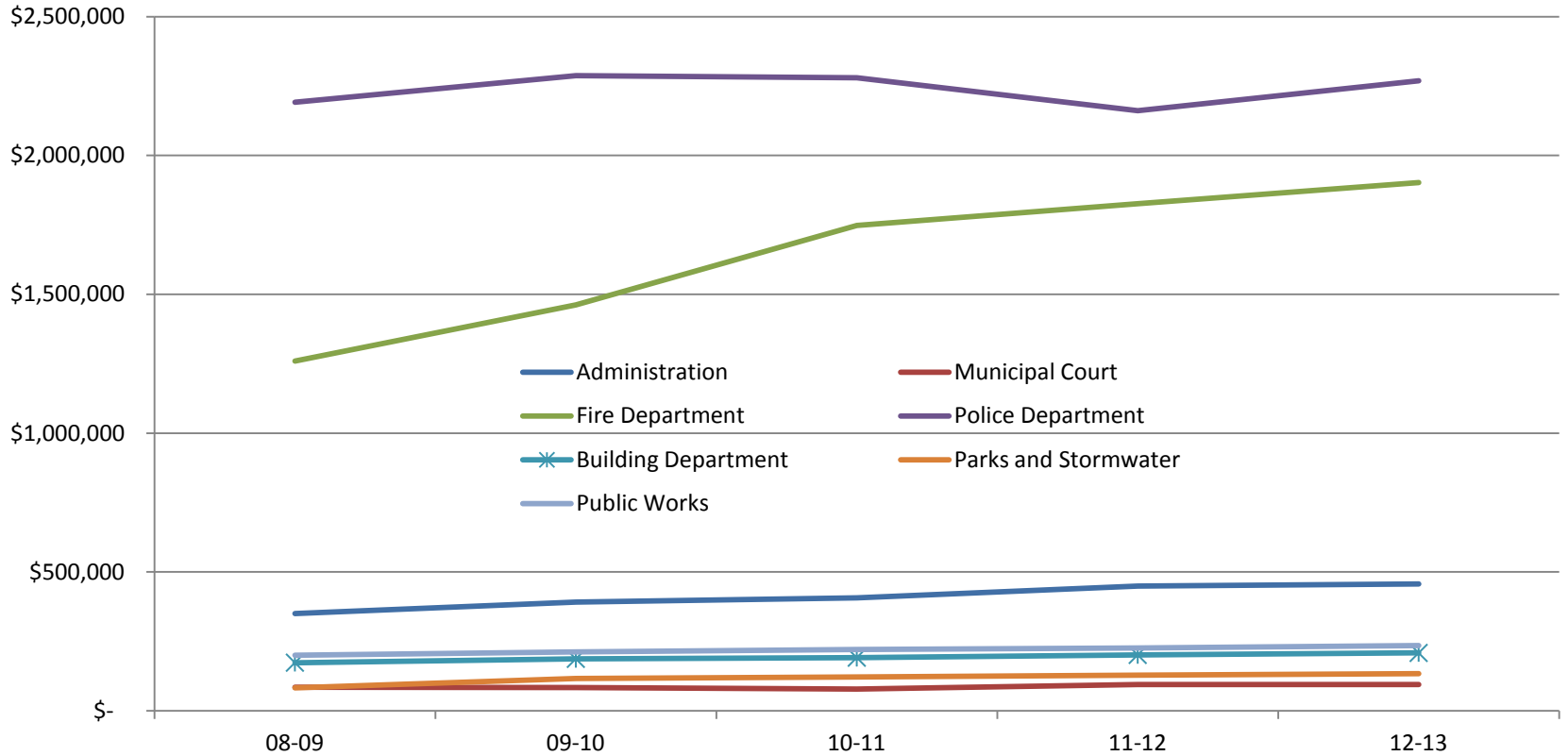
The overall budget for Personnel increases by 4.24% or \$215,700

Other Personnel Expense Information:

- Health Insurance increased by 4%. Employees continue to pay 50% of deductible.
- Dental Insurance increased by 3%
- Pension Expense increases due to a 1% increase to multiplier.
(multiplier x gross salary = city contribution)
- Workers Compensation and Liability Insurance are both estimated with a 5% increase.

Personnel Expense History

	Actual 08-09	Actual 09-10	Actual 10-11	Estimated 11-12	Budgeted 12-13
Administration	\$ 350,314	\$ 391,458	\$ 406,463	\$ 448,966	\$ 456,609
Municipal Court	\$ 85,175	\$ 83,930	\$ 78,822	\$ 95,125	\$ 94,760
Fire Department	\$ 1,259,555	\$ 1,461,510	\$ 1,747,705	\$ 1,826,272	\$ 1,902,341
Police Department	\$ 2,191,736	\$ 2,287,547	\$ 2,279,522	\$ 2,161,650	\$ 2,268,783
Building Department	\$ 173,602	\$ 187,295	\$ 191,657	\$ 201,528	\$ 208,671
Parks and Stormwater	\$ 82,959	\$ 117,166	\$ 121,986	\$ 128,639	\$ 133,873
Public Works	\$ 200,645	\$ 212,073	\$ 221,427	\$ 226,412	\$ 234,787
Total	\$ 4,343,986	\$ 4,740,979	\$ 5,047,582	\$ 5,088,592	\$ 5,299,824
		9.14%	6.47%	0.81%	4.24%



Fund Balance

The General Fund's Fund Balance decreases by \$363,800 to 6.4 million dollars.

2011-12 (current year) projected Fund Balance decrease was \$343,000 to include Spoede Paving.

However the Current Estimated decrease to Fund Balance is only \$16,000 as of February 2012.

Our revenue projections are conservative and we may experience another year where the Fund Balance level is better than we project, however the current year had larger than average growth for sales tax (\$132,000 higher than original budget) and court revenue (\$150,000 higher than original budget).

One thing to remember - Our 20-year projection defines years where we expect Fund Balance reductions until debt service is paid.

Our largest future variables affecting fund balance will be

1. new sources of revenue (identified but only estimated at this point)
2. large capital purchases (a new fire pumper costs \$600,000 +)

20-Year Planning Tool

The long term 20-year projection tool was initiated in April of 2008 and remains an integral part of the city's budget process. It focuses on providing a long term picture of the city's projection of conservative revenues, planned expenditures and the correlating fund balance changes.

The tool is updated periodically during the year to enable management to review and respond to variances that may affect budget objectives and outcomes.

The original projection was instrumental in assisting management and city representatives in the decision and planning of the new City Hall complex.

The 20-year planning tool assisted the City in receiving a AAA issuer credit rating from Standard & Poor's during its bond issue in October, 2009.