



City of Frontenac, Missouri
POLICE DEPARTMENT

10555 Clayton Road, Frontenac, Missouri - 314-994-9300

To: Scott Schaefer, City Administrator
From: Chief Mark Guttman #188 *MM*
Date: July 28, 2023
Re: Flock Safety ALPR 5-Year Annual Subscription Plan

I request authorization to enter into a 5-year agreement with Flock Safety for an annual subscription plan for five Flock Safety ALPR cameras.

The City of Frontenac currently has four Flock Safety ALPR cameras installed and has budgeted to add an additional fifth camera this year. Our annual subscription fee for the cameras comes due in September and we have been informed that the cost per camera will increase from \$2,500.00 to \$3,000.00. However, if we enter into a 5-year agreement with Flock Safety the annual subscription cost per camera will remain at \$2,500.00 which would result in an overall savings of \$12,500 over the 5 years.

The first-year cost is \$13,150.00 then an annual cost of \$12,500.00 for the subsequent four years. The additional \$650.00 cost in the first year is for the implementation of the fifth camera. The total cost of the 5-year agreement is \$63,150.00.

Flock Safety is the sole provider of the comprehensive monitoring, processing, and machine vision services which integrate with the Flock Safety ALPR Camera. The Flock system is being widely used by law enforcement agencies, businesses, and neighborhoods throughout our area providing a valuable resource for sharing of information.

The license plate reader cameras are an approved 2023-24 budget item.